



II Semester B.B.A Examination, June / July - 2025
(SEP Scheme) (Freshers)
BUSINESS ADMINISTRATION
Organisational Behaviour

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates:

Answers should be written in English only.

SECTION - A

I. Answer any Five out of Seven Sub - questions. (5×2=10)

- a) Define organisational Behaviour.
- b) What is Individual Behaviour?
- c) Give the meaning of Locus of Control.
- d) What is Motivation?
- e) Define the group dynamics.
- f) What do you mean by organisational Climate?
- g) Who Propounded two factor theory and X and Y theory.

SECTION - B

Answer any Three out of Five questions. (3×6=18)

- 2. Briefly explain the factors influencing organisational Behaviour.
- 3. Discuss the determinants of Personality.
- 4. Explain the functions of Groups.
- 5. Explain the qualities of good Leader.



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6. Describe the Process of organisational development.

SECTION - C

Answer any Three out of Five questions.

(3×14=42)

7. Explain the reasons for understanding individual Behaviour.

8. What is attitude? Explain the components of attitude.

9. Define team. Explain the types of teams.

10. Explain the Maslow's need hierarchy theory.

11. What do you mean by organisational change. Elucidate change process.

SECTION - D

Answer any one out of Two questions.

(1×10=10)

12. a) Compare and contrast automatic and Suppositive models of organisational behaviour.

(OR)

b) Mr. Sham, a talented software engineer has been with ABC Pvt limited for 5 years. He showed a great potential and performance during the years of this services. Recently his Performance dropped and he seems disengaged. His manager finds out that Mr. Sham feels unrecognised and stack in the same role with no growth Opportunities.

Questions:

1. What steps can the manager take to re-motivate Mr. Sham?
2. How does recognition impact employee Performance?
